

**ATTACHMENT K - REFERENCE QUESTIONNAIRE
ST. LUCIE PUBLIC SCHOOLS
ITB 25-22
ELECTRICAL CONTRACTOR SERVICES**

FOR: BCI Integrated Solutions
(Name of Vendor Requesting Reference)

This form is being submitted to your Company for completion as a business reference for the company listed above.

This form is to be returned to the School Board of St. Lucie County, Purchasing Department, via email at kimberly.albritton@stlucieschools.org no later than 3:00 p.m., **May 14, 2025**, and **must not** be returned to the company requesting the reference.

For questions or concerns regarding this form, please contact the School Board of St. Lucie County, Purchasing Department, by telephone: (772) 429-3980, or by email at kimberly.albritton@stlucieschools.org. When contacting us, please be sure to include the solicitation number and title listed at the top of this page.

Company Providing Reference: ARCO Design/Build
Contact Name and Title/Position: Cody Brown, Design Build Manager
Contact Telephone Number: (404) 859-5444
Contact Email Address: cbrown@arcodb.com

Questions:

1. In what capacity have you worked with this company in the past? If the Company was under a similar contract, please acknowledge and explain briefly whether or not the contract was successful.

Comments: The most recent project was the UNF Sarasota project we completed in December of 2024. This contract was a success in both budget, and in the schedule.

2. How would you rate this Company's knowledge and expertise?

3 (3= Excellent; 2= Satisfactory; 1= Unsatisfactory; 0= Unacceptable)

Comments: BCI focused on maintaining a project schedule; so much that at times they were waiting on others to do their work

3. How would you rate the Company's flexibility relative to changes in the scope and timelines?

3 (3= Excellent; 2= Satisfactory; 1= Unsatisfactory; 0= Unacceptable)

Comments: BCI jumped on several last minute changes in scope with no opportunity to change the timeline in most instances on this project specifically

4. What is your level of satisfaction with hard-copy materials, e.g. quotation, written scopes of work, reports, logs, etc. produced by the Company?

3 (3= Excellent; 2= Satisfactory; 1= Unsatisfactory; 0= Unacceptable)

Comments: Very detailed & comprehensive deliverables; even helped me accurately estimate a time of two

5. How would you rate the dynamics/interaction between the Company and your staff?

3 (3= Excellent; 2= Satisfactory; 1= Unsatisfactory; 0= Unacceptable)

Comments: Rarely ever had difficult conversations; Daniel & Richard were both considered part of the project team and stayed positive & upbeat every step of the way

6. Who were the Company's principle representatives involved in providing your service and how would you rate them individually? Would you comment on the skills, knowledge, behaviors or other factors on which you based the rating? (3= Excellent; 2= Satisfactory; 1= Unsatisfactory; 0= Unacceptable)

Name: Richard Allen Rating: 3

Name: Daniel Hernandez Rating: 3

Name: Jennifer Davis Rating: 3

Name: Connie Honey Rating: 3

Comments: All great individuals to work with

7. With which aspect(s) of this Company's services are you most satisfied?

Comments: - Responsiveness
- Overall positivity even when overburdened at times
- Respect to the project schedule we were trying to achieve

8. With which aspect(s) of this Company's services are you least satisfied?

Comments: - Honestly not much here; The only thing I have is small items that were missed at times and overeagerness to complete work to a point where it conflicted w/ other trades
→ in general I'd rather have this any day of the week than be behind.

9. Would you recommend this Company's services to your organization again?

Comments: - 100% All Day Everyday